

QRV Consulting, Inc.

Software Generation Midwest

Newsletter Fall 2008

Integration Via Add-On Products

You can achieve exciting benefits from your current accounting system. Add new features through programs that are designed to integrate and provide functions that enhance the productivity of your employees. For example an integrated CRM system that provides all the functions needed by your sales staff can be both cost effective and provide the emphasis for increased sales to existing customers. Provide your salesperson with timely and accurate information about what your customer has bought in the past, account balance, terms, record of communications and much more. When armed with this information, your salesperson will be better able to provide the service that your customers expect.

Integrating your shipping process with your accounting system will save mistakes in shipping and eliminated duplicate data entry. In some cases preventing one shipping error can more than pay for the investment.

In this issue of our quarterly newsletter you will find some brief information on the products that we have successfully integrated for our customers. Please take a few minutes to consider if your company could benefit from these exceptional products.



Sage Pro ERP Modules

Do you know what functionally integrated software is available from Sage for your Sage Pro ERP system? Check out the list below.

Everyone is familiar with System Manager, General Ledger, Inventory Control, Accounts Receivable, Accounts Payable, Order Entry, Purchase Orders and Payroll; but there are several other modules available to enhance your Pro ERP system. The following is a quick list of modules that you can choose from:

- Manufacturing system consisting of: [Bill of Materials](#) – [Production Entry](#) – [Work Orders](#) – [Shop Control](#) – [Customer Connect](#)
- Financial project management: [Job Cost](#) – [Project Accounting](#)
- [Return Merchandise Authorization](#)
- For those who need non check payments: [Payroll EFT](#) – [AP EFT](#)
- Other functional modules: [Multi-Currency](#) – [Credit Card Processing](#) – [Pro Alert](#) – [Customization Manager](#) – [Bill of Lading](#)
- For Sage Pro ERP 100 [Lot Number Inventory](#) and [Serialized Inventory](#) are options.

Sage Fixed Asset Management

Effectively manage assets throughout their entire lifecycle—from acquisition to disposal—with FAS Asset Accounting. FAS Asset Accounting provides fixed asset accounting, depreciation, and reporting functionality for businesses needing effective decision-making tools in integrated accounting environments.

- Import depreciation directly into Pro ERP General Ledger.
- Manage the entire lifecycle of your fixed assets from acquisition through disposal
- Enter asset information quickly and accurately with built-in “SmartLists” and “Asset Templates”

- Trust your depreciation calculations with the most comprehensive calculation engine in the industry, containing over 300,000 IRS tax and GAAP rules, and more than 50 standard depreciation methods.
- Maintain up to 6 depreciation books per asset.
- Control who can edit and/or view asset information with user-defined, role-based Windows Authentication security.



PDFBlaster

Paperless document delivery from accounting with just a few mouse clicks.

How much time and money do you spend on mailing invoices, statements, purchase orders, and other critical accounting documents each month? Figure it out for yourself; at 42 cents/document, are you spending \$200 a month for postage? \$400? More? Beyond that, what about the cost of custom forms, paper, envelopes, toner and ink, plus the man-hours spent separating, folding, stuffing and metering the documents? If you think about it, you could easily be spending close to \$3 per document just to get it out the door! How would you like to reduce that to **pennies per document**? With PDFBlaster, you can!

PDFBlaster is an intelligent printer driver that tightly integrates with your accounting system out of the box. **No complicated installation** or configuration is required - just point PDFBlaster to your accounting.

F9

F9 Financial Reporting

F9 is a Financial Reporting application which dynamically links General Ledger (GL) data to Microsoft Excel. By employing a combination of simple cell formulas in Excel, F9 allows any GL data to be formatted into any desired financial report in the flexible and powerful environment of the spreadsheet.

F9 offers an unbeatable feature package including, drill down, multiple date ranges, multi-currency, lists of account segments, and report auditing. It also does all of this while being dynamically Hot-linked to the General Ledger (GL), ensuring that all numbers are timely, consistent and complete.

F9 Hotlink integrates live data from the G/L into Excel, creating a powerful platform for producing custom financial reports and reporting solutions such as Executive Information Systems.

F9 Professional is a complete package for creating flexible, customized financial reports. F9 Pro is a powerful financial intelligence tool that has integrated with over 75 accounting systems. In a simple process, F9 Pro brings your General Ledger data into the familiar environment of Microsoft Excel, where reports can be easily formatted. After "pumping" specified data from the General Ledger and storing it in the F9 Datamart, F9 Pro dynamically links that data into a spreadsheet. Here, you can customize the report any way you like by including colors, fonts, graphs, charts, pivot tables or graphics.

Strong Software

Direct Deposit for Payroll: Pro Series with EFT- Utilize Pro Series' built-in Direct Deposit capability, then create a standard ACH (NACHA) file to send to the bank of your choosing. The application is run from the Custom Menu so there is no modification necessary to the Pro series program. Starting with the Pro 7.2 series, ACCPAC required the purchase of their "EFT" module in order to turn on the Direct Deposit menu tabs that were originally available at no extra charge in their earlier versions. Our pricing for the Direct Deposit module that use these menu tabs is: *Price: \$395 (VFP version) SQL Version also available call for pricing.*

Direct Deposit for Payroll: Pro Series without EFT- We have developed a series of Direct Deposit programs that do NOT require the ACCPAC EFT module for the Pro 7.2 and above series. Note that currently, these are for VFP (not SQL) only. Price: \$595

Option for producing "live" checks for the balance of direct deposit employees: Additional \$200

Direct Deposit for Payroll: VisionPoint - Easy to install and operate! Separate Check Sequence saves check stock and makes reporting easy. Simply put an "*" into the employee's code field and payment goes into the ACH file. *Price: \$495 (VP)*

ACH Payments for both VP and Pro Accounts Payable: - Easy to install and operate! Separate Check Sequence saves check stock and makes reporting easy. Simply "approve to pay" with Priority 9 and payment goes into the ACH file. *Price: \$495 (\$595 for SQL version)*



Dynamite Service Duo System

It's a Service System and a CRM system!

Dynamite Service Duo seamlessly integrates with Sage Pro ERP and ALERE Accounting. Built upon our successful Dynamite Generation 3, Duo offers a great many tools to your sales staff. Sure, Dynamite Service Duo offers the usual contact management and sales order creation but it goes way beyond what other CRM systems offer.

For starters, consider the ability to retrieve purchase history for all customers in zip codes 60000 through 60999. Not just any purchase history but all items that begin with "PHONE". Then limit that history to just the last 22 months. Finally, create a proforma sales orders that enables Excel-like editing while chatting with the customer and then turning each order into a confirmed sales order with less than six mouse clicks!

Imagine further, mining that purchase history for all customers who have NOT purchased any of the "PHONE" products.

If other service management systems are leaving you short, you need Dynamite Service Duo. If you have both a sales staff and a service staff you definitely need Dynamite Service Duo.

PrintBoss for Windows

PrintBoss is a Windows product designed to capture data from Windows accounting packages and combine the data with digital forms. This allows your checks to be printed on blank check stock.

PrintBoss comes with 10 Bank Records for your convenience. Each Bank Record represents a bank account from which checks can be printed. If additional bank records are needed, you may purchase Bank Key Disks from Wellspring. Each will provide 5 additional banks.

PrintBoss also has the ability to print a signature on a check based on a Signature Disk, which holds an encoded signature file on a secured disk. The disk must be in the computer in order for PrintBoss to print the signature. The Signature Disk can only be duplicated using a secure PrintBoss utility. With PrintBoss, the following features are available:

- Creation of a Positive Pay file
- Signatures printed on a check
- Signatures printed on a check
- Security features that will control access to 19 different design and printing functions
- MICR encoding printed on check



Stonefield Query is a user-friendly report writing, data mining, data analysis and query tool. With its intuitive wizard driven design, Stonefield Query makes report writing a snap for even the most novice user. Elegant and persuasive reports can be created in minutes with little or no technical knowledge required.



Riata RF Warehousing was designed to seamlessly integrate RF scanning capability with existing *Sage Pro* software, including older versions of Pro Series.

The RF software allows users to receive purchase orders, transfer items from one location to another, issue items from inventory, receive items into inventory, pick items for shipping, take physical inventory, and find item quantities and their locations using RF scanners/mobile computers. Integration with the Sage Pro data dictionary allows RiataRF to fully support multiple companies within the RF application.

RiataRF is modular. Start out small with maybe just PO Receiving and easily add other modules later.



ALERE Manufacturing is designed specifically for order driven and make-to-stock manufacturers. It includes all the day-to-day functionality that you might expect in a sophisticated manufacturing package. What you might not expect are the carefully designed "extras" that make it work in your environment. With modular ALERE Manufacturing you may incrementally implement this sophisticated solution.

shopLink Entry Level Manufacturing - By providing a no compromise solution at an extremely affordable price, **shopLink** offers you an easy entrance into the use of manufacturing software to help manage your business. Using **shopLink** you can create complex bills of material, run costed BOM's, process material orders, and print Pick Tickets. When linked with a compatible accounting system, you can even do materials requirements planning (MRP) with this truly remarkable and inexpensive package!



Sage Fall Promotions

Certified Consultant

20% off Manufacturing Modules when you attend a Free Webinar.

Free training when you reinstate Software Assurance.

Call us for details.

Competitive Upgrade Pricing Program

Competitive upgrade pricing programs are available for comparable software.

Be ready to take advantage of the coming economic boom! Now is the time to look at improving efficiency with a modern new information system!

If you are looking for something that is not addressed in this newsletter, please call us. We may be able to find a product that satisfies your requirement.

Call us with your questions. On site and web based demos are also available at no cost or obligation to you.

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